

DATA CENTER AND CRITICAL FACILITY SERVICES

With more than 86 million SF of Tier I through Tier IV critical facilities and 10 million SF of raised-floor environments under management, CBRE is an industry leader of 24/7 data centers and mission critical facilities. Our capabilities are anchored by extensive local, regional and global expertise in transaction, project and facility management of data centers - including other mission critical facilities such as trading floors, call centers, operations centers, network facilities and disaster recovery sites - across a variety of industries where unquestioned reliability is vital to the corporate mission.

With the industry's largest integrated team of data center brokerage, project and facility management professionals, the Critical Environment Practice provides your organization with unparalleled, one-stop access to industry subject matter experts to support you in all aspects of data center and critical facilities management and optimization strategy. Our collaborative teams draw upon the best data center transaction professionals, critical facility operations and maintenance managers, engineers, project and construction managers, and analysts in the industry. This collaboration yields broad, forward-looking solutions that combine business acumen and cost optimization strategies with real-world operating experience and technically sound decision criteria and methodologies.

INTEGRATED SERVICES

Full Scope Services to Optimize your Data Center and Critical Infrastructure

Our global breadth of expertise, relationships and resources throughout the Critical Environment lifecycle provides our clients with full scope market analysis, planning, and execution capabilities. From strategic planning and needs analysis, through site selection and construction to facility operations, maintenance and final disposition—our end-to-end service lines enable us to marry macro-level IT and real estate objectives with real-world data center operations, maintenance and construction expertise.



Critical Environment Life-Cycle

Transaction Management

- Research
- Needs Analysis
- Financial Modeling
- Valuation
- Lease Structuring

• Risk Analysis

Development & Project Management

- Design
- Construction Management
- LEED Certification
- Capital Supply Chain

Facilities Management

- Operations & Maintenance
- Engineering Analysis
- Asset Sustainment Upgrades
- Energy / Sustainability

INTELLIGENCE

Data Center Advisory Services

Established in 1997, CBRE's data center specialty service has grown to over 150 Brokerage specialists in over 75 global markets. Combined with our market statistics and proprietary Data Center Dashboard, our experienced professionals have



the global, national and regional knowledge and resources you need to successfully meet your enterprise and co-location data center acquisition, leasing and investment needs.

GLOBAL REACH

Worldwide Reach and Relationships

With over 29,000 full time employees in over 425 offices around the globe, CBRE has the proven and readily available resources on the ground to support your business anywhere in the world. CBRE is there for you - when and where you need us.

LEVERAGE

Global Buying Power and Relationships

Our depth and volume of self-performance, third-party service contracts, and business relationships enables us to leverage the marketplace to provide our clients with the lowest cost, best terms of performance, and latest industry best practices. CBRE's national contracts and relationships range from a broad range of capital equipment and commodities suppliers to critical equipment service providers. In addition, our global relationships with enterprise as well as wholesale and retail co-location providers provides our clients with a broad array of options to ensure they achieve the right mix of services under the best economic terms possible.

EXECUTION

Experience, Full Service Workforce

With more than 150 data center brokerage specialists, 4,500 facility management professionals, and 2,400 project managers, CBRE's extensive global workforce has the skilled, on-the-ground resources necessary to readily mobilize.



In the ever expanding digital world cost optimization, security and rock-solid reliability of the IT infrastructure is paramount to the core mission and ultimate success of any company. At CBRE we understand that your data centers and critical facilities are the backbone of your organization and we are committed to providing the knowledge, infrastructure and resources necessary to ensure the right critical solution for your critical environment.

CRITICAL ENVIRONMENT PRACTICE

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